

Dear Customer,

Advanced Energy is pleased to introduce our Hot Swap Program for the European market. With this new initiative Advanced Energy will offer a defined quantity of used inverters to support your existing Park's assets.

We offer power types that range from 8kW – 46kW. These inverters will be shipped with the latest upgrades and performance improvements. Our desire is to enable greater value to you by minimizing your Park's downtime by having these spare units available at an instant's notice.

Should you have an inverter that fails, Advanced Energy will continue to provide repair services for inverters that are both, in and out of Warranty. With additional spare units at your site, additional value can be realized due to lower handling and transport costs through batch deliveries.

If you are interested in participating in this Hot Swap Program, please provide us with which inverter type you need and how many we should reserve for you.

Prices are as follows (Excludes freight and VAT charges):

- 8K – 23kW: 1115€
  - 40kW – 46kW: 2400€ including Connection Box
- Warranty: 6 months from date of delivery

Please contact Stefanie Pohr

[stefanie.pohr@aei.com](mailto:stefanie.pohr@aei.com)

We look forward to working with you.

Best Regards

AEI Power GmbH

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Es schreibt Ihnen

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Metzingen, den 21.04.2016

**Hausanschrift**

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**Geschäftsführer**

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**Bankverbindung**

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